



PRESENTATION BY SHEIKH SAMIR MIRDAD

AT THE FORUM:

**"MARKET LEADERS AND SCENARIOS
FOR THE 21ST CENTURY"**

March 13, 14 and 15, 2009
"Villa d'Este" – Cernobbio (Como)

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Energy Strategies in the Gulf

Samir A. S. Mirdad

Linx Investments

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Agenda

- ▶ Role in the region
- ▶ Overview of the Gulf
- ▶ The Oil Boom of the 70's
- ▶ Government Budgeting Strategies
- ▶ Attracting Investment
- ▶ Key Growth Strategies - Past and Future
- ▶ Industrial Diversification
- ▶ Some Concluding Thoughts...

Role in the region...

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Overview on the Gulf

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Oil boom of the 70's

Government Budgeting Strategies

Qatar

- ▶ Investment Figures
 - ▶ USD Billion 500 in 5 Years
 - ▶ Infrastructure Portion confirmed at 90 USD Billion
 - ▶ Energy a Key Element

Abu Dhabi

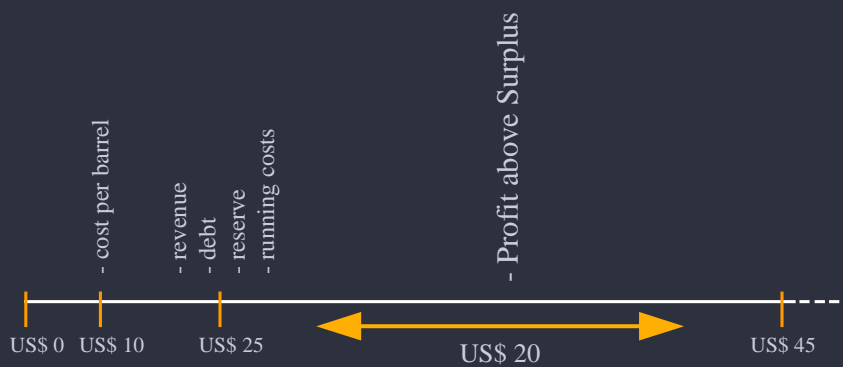
- ▶ Investment Figures
 - ▶ USD Billion 120 in 7 Years
 - ▶ Energy a Key Element

Saudi Arabia

- ▶ Investment Figures
 - ▶ USD Billion 90 in 7 Years
 - ▶ Energy a Key Element

Oil reached 150 USD per Gallon

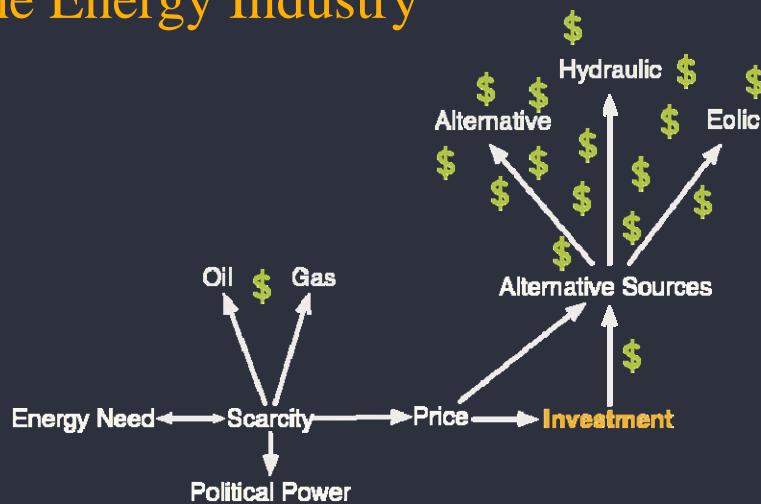
Oil revenues, a breakdown



Industrial Diversification

- Moving away from Oil

The Energy Industry



Attracting Investment

- ▶ Creation of a Think Tank
- ▶ Identification of Investment Niches and Constraints
- ▶ Investment Required
- ▶ ROI Analysis
- ▶ Execution

Key Growth Strategies

- Some Examples - Past and Future

Some concluding thoughts

- Major take-aways

Thank You